

Loan Fraud  
by Phil Burch  
U.S. Department of Housing and  
Urban Development (HUD)©

# Office of Lender Activities & Program Compliance

# Quality Assurance Division Mission Statement

The Quality Assurance Division will strive to ensure that HUD approved lenders are originating and servicing FHA-insured loans in compliance with the Department's requirements.

How does HUD ensure compliance?

And...

deal with non-compliance?



# Detection & Targeting



IDKE

# QAD's Tool Kit

- Electronic Monitoring
  - Neighborhood Watch
    - Originations, claims and defaults
      - Targeted
      - Random

- Referrals
  - State, Federal, Mortgagees
  - AND...

# Ratted Out!



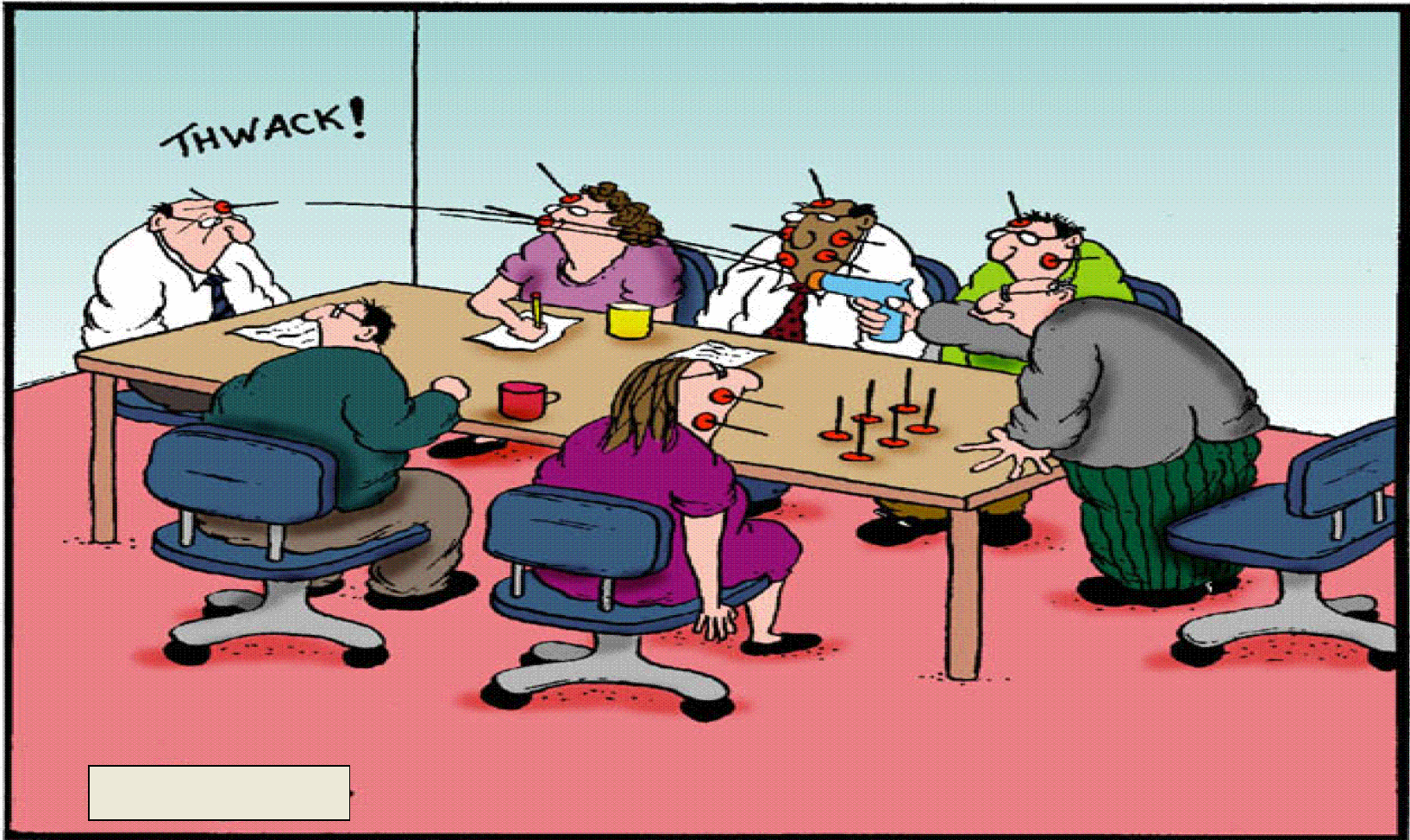
- Ex-Spouses
- Former business partners
- Competitors
- Anonymous calls

# Other Tools

- Credit Reports
- Auto TrackXP
- State



# HUD's Branch Chief selects the Auditor





ME !



# Preparation for audit

- FHA Connection –
  - Neighborhood Watch Default Data
  - California Department of Real Estate Webb Site
  - Auto Track Data Base
  - Review Complaints



**EARLY WARNING  
SYSTEM MENU**

**Early Warnings**

**Servicing**

**Analysis**

**Details**

**Lender Details**

**Program Profiles**

**Default Cases**

**Queries**

**Loans Endorsed Between 06/05/2001 and 03/31/2002  
within HOC - SANTA ANA  
with a first default reported within the first 3 years**

Originating ID	Sponsor ID	Srvcr/Holder ID	Case Number	ADP Code	Liv Unit	Loan Prop	Gift Ltr Amt	Gift Ltr Src	Mort Amount	Int Rate	Front/Back Ratio	Borrower Name SSN Num
1024500010		68013 10245	<a href="#">022-156</a>	703	1	3	\$0	0	\$90,649	7.500	0.000 0.000	ABALOS, STEPHA [REDACTED]
1024500010		68013 10245	<a href="#">022-157</a>	703	1	3	\$0	0	\$59,141	7.500	0.000 0.000	LAWLER, BREEN [REDACTED]
1024500010		42162 42162	<a href="#">022-158</a>	703	1	3	\$0	0	\$63,585	7.500	0.000 0.000	GARCIA, ALMA [REDACTED]

Displaying records 1 to 3 out of a total number of 3 records

[Download this report to an Excel file](#) [\[Help\]](#)

Report Run: May 3, 2002





# TA ANA

## thin the first 3 years

Borrower Name/ SSN Number	Street Address/ City State Zip	Ins Stat A43	Closing/ Endorse Date	Endr Pkg Rcvd Date	Underwriter Name/ ID	Unwtr Rvw Appr	Unwtr Mort Cr Rng	Unwtr Cls Pkg Doc	Def Status Date	Def Stat	Def Rsn	# Prints Before First Def Reported	Indem
KES, LORRAINE G.	2412 CORINTO CT	C	04/25/2001 05/18/2001	05/14/2001	[REDACTED]				03/15/2002	46	15	0	
Ueltas, ANTONIA	1245 EMERALD ST	A	06/04/2001 06/29/2001	06/27/2001					08/01/2002	42	06	13	
IS, MICHAEL W.	25040 TULANE CT	A	04/11/2001 05/03/2001	05/02/2001					10/31/2002	42	06	13	
GUE, CHRISTOPHER D.	13055 LAKOTA RD	C	12/29/2000 01/23/2001	01/22/2001					09/04/2002	46	06	2	
ORA, ROSIE ANN	570 AGNES DR	A	02/05/2001 02/26/2001	02/23/2001		F	P	G	03/01/2002	19	15	10	
ANK, MARY	14258 BONANZA RD	A	01/23/2001 02/09/2001	02/08/2001					07/01/2002	19	06	9	
ULLAH, AHMED	13268 VIA PALMA RD	A	01/31/2001 02/23/2001	02/20/2001					10/21/2002	68	06	5	
MONA, KATHY G.	836 S 2ND AVE	C	04/05/2001 06/01/2001	05/08/2001					07/08/2002	46	07	5	
ERA JR, RICHARD	14652 PRENDA LN	A	07/26/2001 08/14/2001	08/10/2001		P	P	F	06/01/2002	42	07	2	
RMAN, DONALD L.	21761 OCOTILLO WAY	A	08/14/2001 09/12/2001	09/07/2001		F	P	F	08/01/2002	42	06	10	
UIZU, RONALD	12912 TOPAZ CIR	A	08/01/2001 08/20/2001	08/16/2001	[REDACTED]	F	P	F	02/01/2002	42	06	3	
IERREZ, JESUS	25358 ANDERSON AVE	C	10/03/2001 11/01/2001	10/31/2001					09/23/2002	46	06	1	

**Claim Information****Servicer:**70864 (WASHINGTON MUTUAL BAN  
FA-HOMESIDE )**Claim History**

Form Type	Date Received	Date Prepared	Date Processed	Claim Type	Total Paid	Date Paid
A	09/07/99	09/03/99	09/08/99	01	\$93,928.60	09/11/99
Total					\$93,928.60	
B	10/08/99	10/07/99	10/12/99	01	\$4,359.01	10/15/99
Total					\$4,359.01	

*Claim Type Definitions: 01 = Conveyance; 02 = Assignment; 03 = Automatic Assignment; 04 = Coinsurance; 05 = Supplemental; 06 = Non-Conveyance; 07 = Preforeclosure Sale. Loss Mitigation: 31 = Special Forbearance, 32 = Loss Modification NA, 33 = Partial Claim*

*The data elements below are applicable only if a sale has been executed*

**Property Sale:****Sale Date:**

03/09/00

**Profit/Loss:**

-\$33,264



# California Department of Real Estate

DRE - Public Licensee Search Results - Netscape

File Edit View Go Communicator Help

Bookmarks Location: <http://www2.dre.ca.gov/PublicASP/pplinfo.asp?start=1>

What's Related

Back Forward Reload Home Search Netscape Print Security Shop Stop

Neighborhood Wa HUDweb HUD Homepage FHA Connection

## Public License Search Results

1 to 12 of 12 matches

LICENSE ID	NAME	LICENSE TYPE	CITY
00602330	AAA Mortgage,	DBA	HENDERSON, NV
01096146	AAA MORTGAGE,	DBA	SACRAMENTO, CA
00053043	AAA Mortgage Co,	DBA	SAN PEDRO, CA
00649447	AAA Mortgage Co,	DBA	SANTA ROSA, CA
00441765	AAA Mortgage Co,	DBA	SUNNYVALE, CA
01277492	AAA Mortgage Company,	DBA	SAN DIEGO, CA
01268594	AAA Mortgage Inc	Corporation	EL MONTE, CA
00270317	AAA Mortgage Loans,	DBA	OAKLAND, CA
01157059	AAA Mortgage Market	DBA	SAN DIEGO, CA
01100907	AAA Mortgage Money Resources Inc	Corporation	TEMECULA, CA
01100907	AAA Mortgage Resources	DBA	TEMECULA, CA
00304640	Aaa-Mortgage Service,	DBA	OXNARD, CA

[NEW SEARCH](#)

[Home](#)

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Microsoft PowerPoint - [A...

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# California Department of Real Estate

**Netscape** File Edit View Go Communicator Help

Bookmarks Location: [http://www2.dre.ca.gov/PublicASP/pplinfo.asp?License\\_id=01277492](http://www2.dre.ca.gov/PublicASP/pplinfo.asp?License_id=01277492) What's Related

Back Forward Reload Home Search Netscape Print Security Shop Stop

Neighborhood Wa HUDweb HUD Homepage FHA Connection

**Main Office:** 4623 GREENE ST  
SAN DIEGO, CA 92107

**DBA** AAA Mortgage Company  
ACTIVE

AAA Real Estate Company  
ACTIVE

**Branches:** NO CURRENT BRANCHES

**Affiliated Licensed Corporation(s):** NO CURRENT AFFILIATED CORPORATIONS

**Salespersons:** [01209006](#) - Black, Douglas Michael

[01305350](#) - Sandman, Teddy

[01318622](#) - Thompson, Michael Shawn

**Comment:** NO DISCIPLINARY ACTION

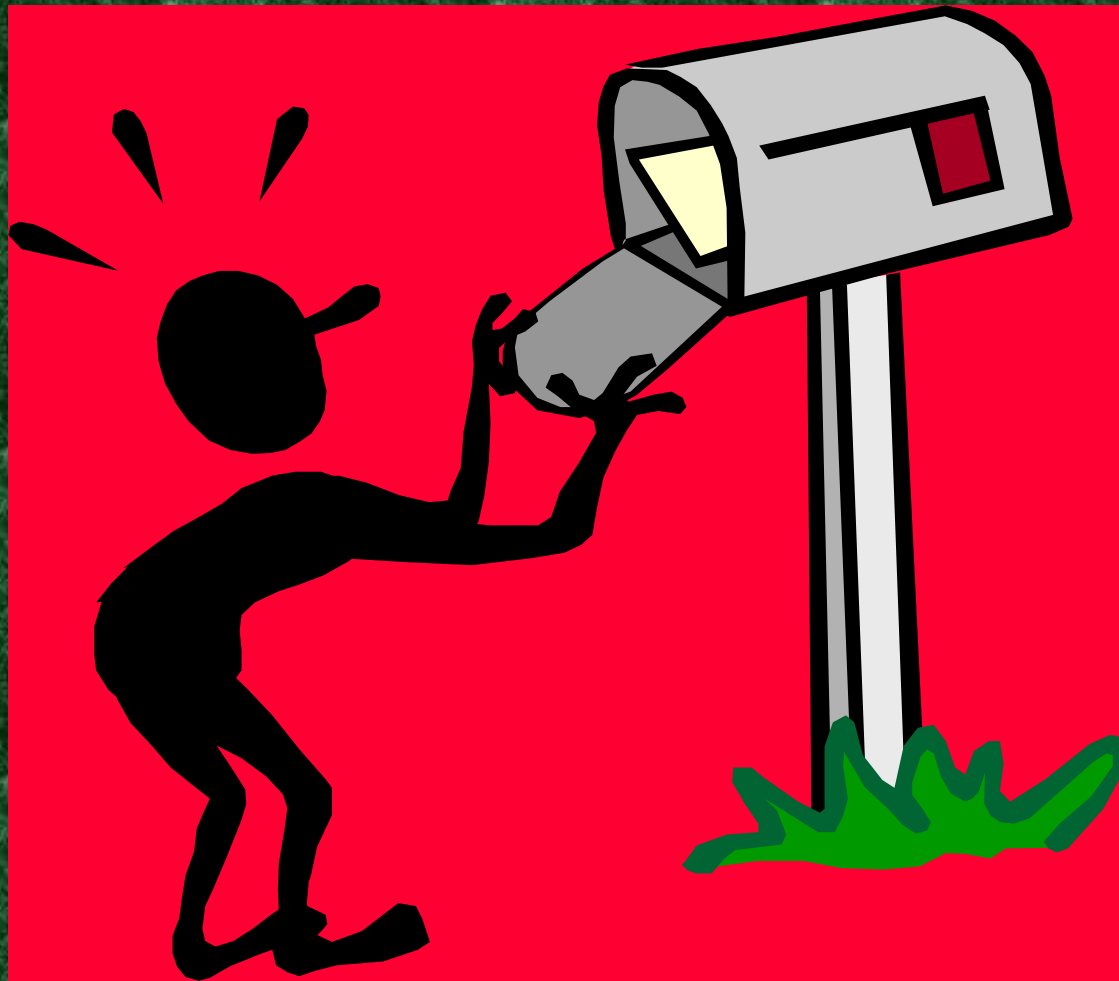
NO OTHER PUBLIC COMMENTS

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# Mortgagee Notification



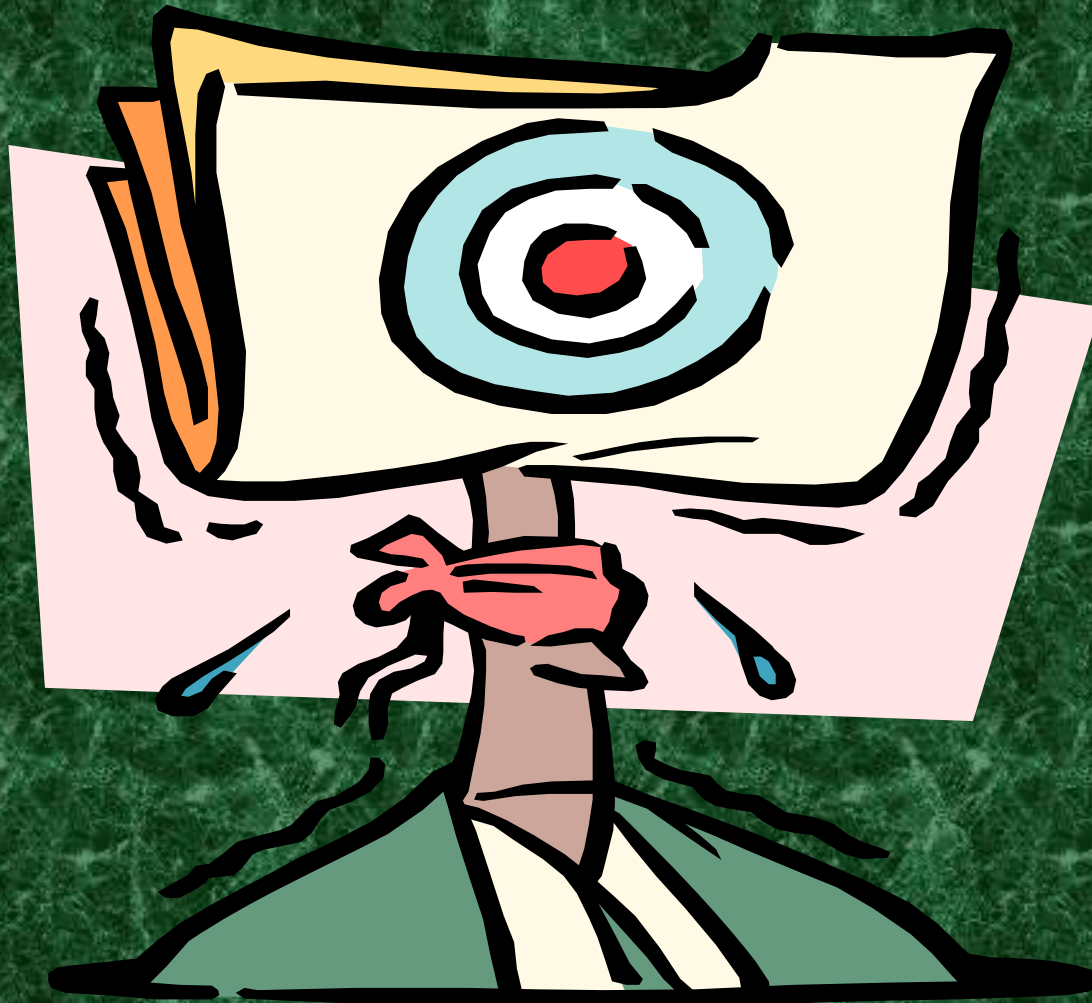
# HUD will request...

- Quality Control Reviews and reports to management for the past 12 months;
- A list of all employees and positions to include terminated employees
- Funding log
- Loan files where a repurchase request has been made for the last 12 months

# HUD will identify...

- Files that it wants to review...
  - Files that have been identified as being in default or which HUD has paid a claim.
  - Recently closed loans.
  - Loans which your quality control has identified problems...

# Opening Interview





# Office Requirements

## (Main Office)

- Be clearly identified to the public so that mortgagors will know, at all times, exactly with which business entity they are doing business.
- A mortgagee is required to have its own telephones.

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**LOS AMERICAS  
BUSINESS CENTER, INC.** (425) 672-4255

ACCOUNTING	NOTARY	MORTGAGE LOANS
INSURANCE	INCOME TAXES	REAL ESTATE
BUSINESS CONSULTING		
TRANSLATION/INTERPRETATIONS		ENGLISH CLASSES

**ATTORNEY A**

19908







**LAS AMERICAS  
BUSINESS CENTER, INC.**

**(425)  
672-4255**

**ACCOUNTING**

**NOTARY**

**MORTGAGE LOANS**

**INSURANCE**

**INCOME TAXES**

**REAL ESTATE**

**BUSINESS CONSULTING**

**TRANSLATIONS INTERPRETATIONS ENGLISH CLASSES**

**HUTMAN  
INSURANCE AGENCY**

Auto Life Health Life  
Medical Insurance  
Group Term Life

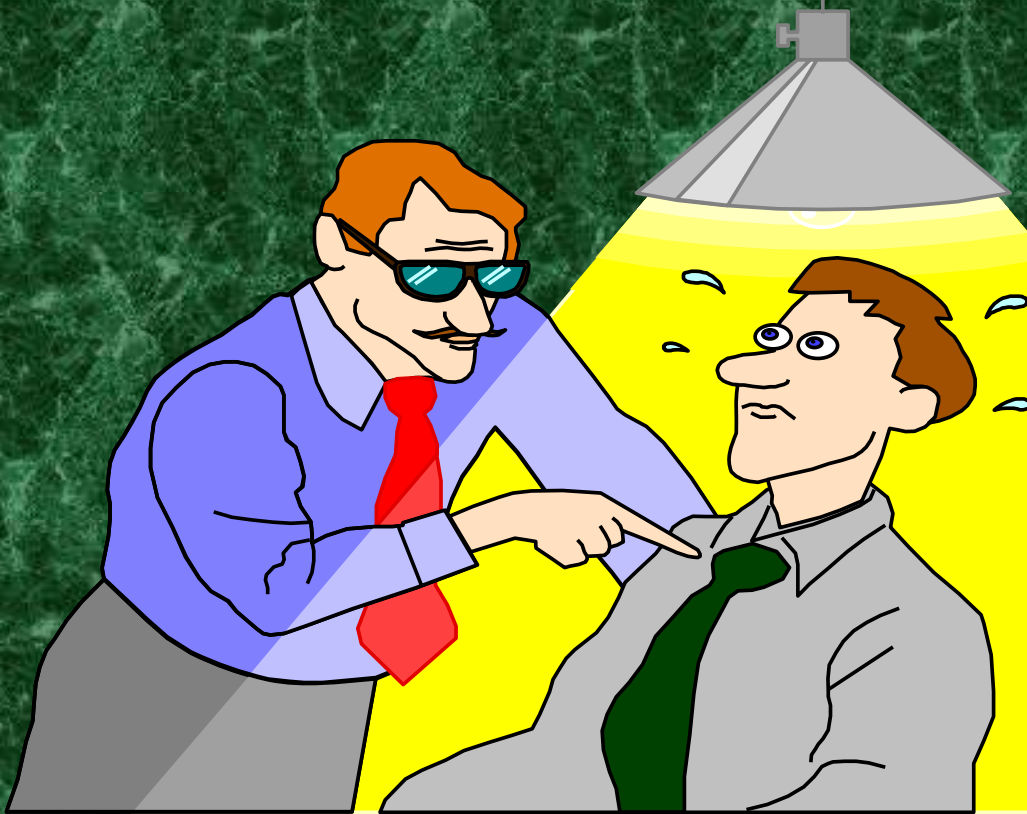
**W. John Hoffman**  
**425 670-2630**

**REPARACION  
DE  
COMPUTADORAS**

**CLASES DE  
ESPAÑOL  
EN  
ESPAÑOL  
EN  
ESPAÑOL**

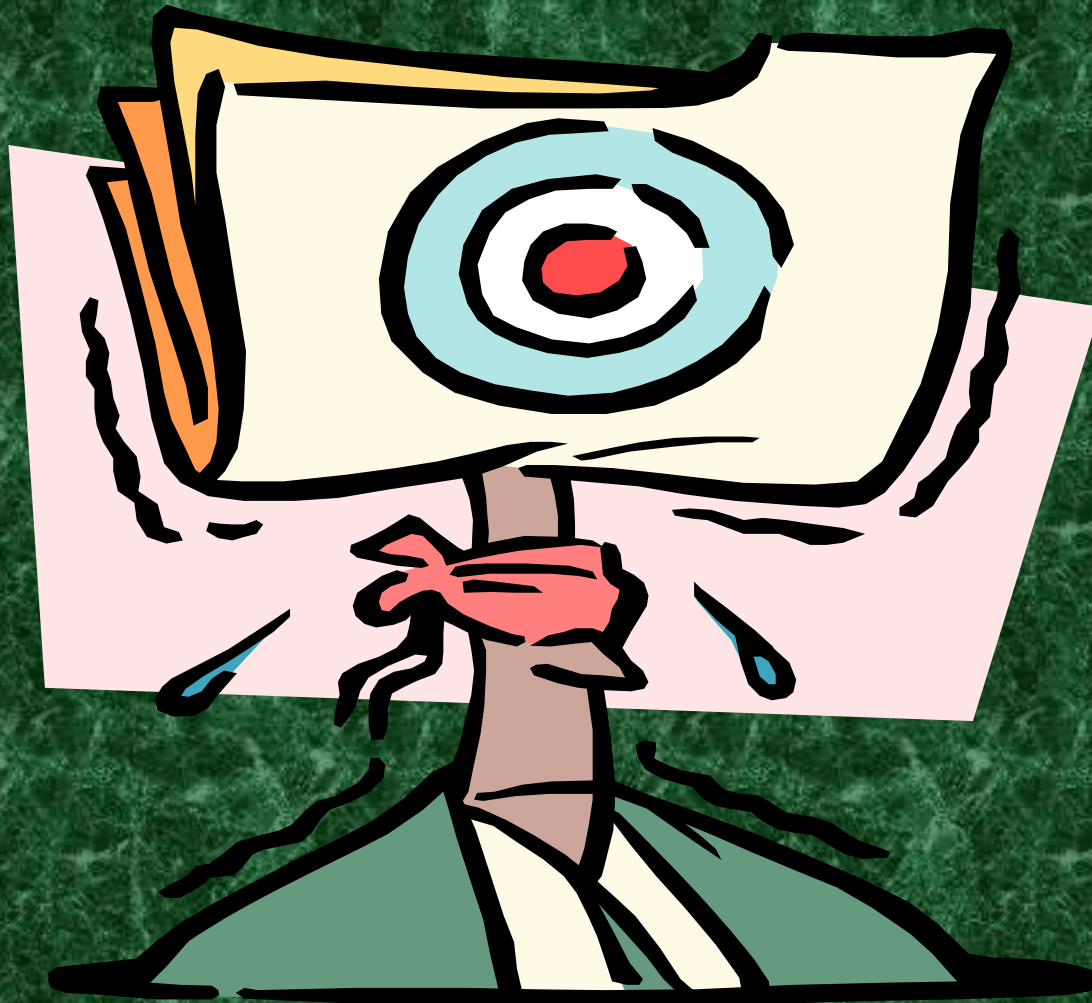
<u>Case #</u>	<u>LO</u>	<u>Appraiser</u>	<u>Seller</u>	<u>Default</u>	<u>Units</u>
1	Valdez	Barney	Kopple	2	3
2	Smith	King	Jones	3	
3	Valdez	Barney	Kopple	1	
4	Smith	King	Rogers	4	2
5	Valdez	Barney	Garcia	4	
6	Valdez	Barney	Burnett	0	
7	Wegman	Reed	Muncie	2	
8	Johnson	Lacey	Martin	5	4
9	Legg	Hergert	Kane	7	
10	Valdez	Barney	Andre	4	
11	Lombardi	Nichols	Garcia, M	2	
12	Bonorden	Edmunds	Hunsaker	0	
13	Smith	King	Bacon	6	2
14	Flemming	Johnson	Martinez	2	
15	Nichols	Barney	Dale	0	

# What did HUD Find?





# Remember the Opening Interview?



## QAD asks the mortgagee...

- Any non-employees/brokers taking applications for HUD/FHA insured loans?
- Any real estate brokers with whom you have ceased doing business within the last 12 months?

# Mortgagee Employment requirements

- All employees of the mortgagee, except receptionists, whether full time or part-time, must be employed exclusively by the mortgagee at all times...
- HB 4060.1 REV-1, paragraph 2-14

Following exhibits show loans  
originated by active real estate  
professionals



may result in civil liability and/or criminal penalties including, but not limit  
States Code, Section 1001, et seq. and liability for monetary damages to the  
who may suffer any loss due to reliance upon any misrepresentation which I/w

Borrower's Signature

Date

X *Richard Lucia Jr.*

*07/18/01*

**X. INFORMATION FOR GOVERNMENT**

The following information is requested by the Federal Government for cert  
compliance with equal credit opportunity, fair housing and home mortgage c  
encouraged to do so. The law provides that a Lender may neither discrim  
it. However, if you choose not to furnish it, under Federal regulations this  
or surname. If you do not wish to furnish the above information, please c  
the disclosure satisfy all requirements to which the Lender is subject under

**BORROWER**

☒ I do not wish to furnish this information

**Race/National  
Origin:**

☐ American Indian or Alaskan Native ☐ Asian or Pacific Islander  
☐ Black, not of ☒ Hispanic ☐ White, not of  
Hispanic origin ☐ Hispanic origin  
☐ Other (specify) \_\_\_\_\_

**Sex:**

☐ Female ☒ Male

To be Completed by Interviewer

Interviewer's Name (print or type)

This application was taken by *Thomas*

☒ face-to-face interview

☐ by mail

☐ by telephone

*Lawrence*

Interviewer's Phone Number (incl. area code)  
**760-241-2747**

<b><u>FHA Case #</u></b>	<b><u>Borrower</u></b>	<b><u>Loan Officer</u></b>	<b><u>Closed</u></b>	<b><u>Status</u></b>
197-		, Chub	12/13/99	Conveyed to HUD on 2/1/01
197-		J. Eustacio	2/23/01	Current
197-		J. Eustacio	1/26/01	Current
197-		J. Eustacio	1/17/01	Current
197-		J. Eustacio	12/5/01	Not Endorsed
197-		J. Eustacio	12/5/01	Not Endorsed
197-		J. Eustacio	11/21/01	Not Endorsed
048-		J. Eustacio	2/2/01	Terminated
048-		J. Eustacio	3/28/01	Current
197-		J. Eustacio	3/8/01	Current
197-		J. Eustacio	12/17/01	Not Endorsed
048-		J. Eustacio	3/20/01	Default
197-		J. Eustacio	2/8/01	Current
197-		J. Eustacio	1/12/01	Current
197-		J. Eustacio	7/7/00	Current
197-		J. Eustacio	11/30/00	Default
048-		J. Eustacio	8/31/00	Default
048-		J. Eustacio	7/24/00	Claim
048-		J. Eustacio	6/15/00	Claim
561-		, Sara	12/29/00	Foreclosure
048-		, Leticia	10/18/00	Foreclosure
197-		, Leticia	8/18/00	Claim Pd.
197-		, Leticia	6/9/00	Claim Pd.
048-		, Leticia	6/2/00	Foreclosure
197-		Rodrigo	1/30/01	Current
197-		Rodrigo	2/13/01	Foreclosure

## GIFT LETTER

I, JOE GARCIA DO HEREBY CERTIFY THE  
DONOR  
FOLLOWING:

1. HAVE MADE A GIFT OF \$ 4,100.00 TO

AMELIO DONAZAR  
RECIPIENT

COUSIN  
RELATIONSHIP

2. THIS GIFT IS TO BE APPLIED TOWARD THE PURCHASE  
OF THE PROPERTY LOCATED AT:

PROPERTY ADDRESS

3. NO REPAYMENT OF THE GIFT IS EXPECTED OR IMPLIED  
EITHER IN THE FORM OF CASH OR BY FUTURE SERVICES  
OF THE RECIPIENT.

4. THE SOURCE OF THIS GIFT IS: Checking Account

Joe S. Garcia  
SIGNATURE OF DONOR

JOE GARCIA  
PRINT OR TYPE NAME OF DONOR

ADDRESS OF DONOR

PHONE NUMBER OF DONOR

*I have received this  
gift letter and this is not  
my signature*

*Thank you  
Joe Garcia*

# Gift Requirements

- Acceptable Sources
  - Borrower's relative
  - Borrower's employer
  - Labor union
  - Charitable organization
  - Governmental agency
- Unacceptable Sources
  - Donor may not be person/entity with interest in the sale of the property, such as the seller, real estate agent, broker, builder or any entity associated with them



# Gift Requirements

## Conditions:

No repayment of the gift may be expected or implied

Only family members may provide equity credit on property being sold to family members

- **Audit Trail**
- Lender **MUST** document the gift funds!
- Refer to Handout on gift funds

ClientName		Rpt. Month	July, 2001	Rpt. Date	October 23, 2001
------------	--	------------	------------	-----------	------------------

Borrower		Zip Code	90604	Branch Office	n/a
Borrower	Ve	Loan Amount	\$ 152,605.00	Loan Rep	Francisco Granadeno
Borrower		Loan Type	FHA/Purchase	Processor	Patty Fuentes/Blanca
Borrower		Interest Rate	7.5 % Fixed	Underwriter	
Loan No.	10500110	Appl. Date	5/10/01	Appraiser	Ernesto Zavala
Property		Approval Date	7/20/01	R. E. Broker	n/a
City	Whittier	Closing Date	8/3/01	Escrow Co.	Powerhouse Escrow
State	CA	FicoScore	502/536/567	Correspondent	n/a

Exception Number	Underwriter's Exceptions, Comments and Explanations	Weight
2	APPRAISAL Unable to locate the DE HUD Reviewer Analysis Report, HUD form 54114, in the file completed and signed by the underwriter.	5
	The appraisal shows the zip code of the property as 90604, however other documents in the file including the Note and the HUD-1 in the file show the zip code as 90804.	4
4	VERIFICATION OF EMPLOYMENT AND ALTERNATE DOCUMENTATION EXCEPTIONS "RED FLAG" Unable to determine if the employers for both the borrower and the co-borrower completed the VOE. The VOEs in the file show the income sections were completed in different handwriting and different ink then the signature sections.	6
10	GIFT LETTER EXCEPTIONS The Gift Letter in the file does not show all of the borrowers' signatures as the guidelines require.	7
	SETTLEMENT STATEMENT(HUD-1) & CLOSING EXCEPTIONS The HUD-1 in the file did not list all borrowers on the loan.	5

Tuesday, October 23, 2001

Page 1 of 3

IDRE 5/16/06

38

ClientName	CA [REDACTED]	Rpt. Month	July, 2001	Rpt. Date	October 23, 2001
Borrower	[REDACTED]	Zip Code	92555	Branch Office	n/a
Borrower		Loan Amount	\$ 122,970.00	Loan Rep	Paul Allen
Borrower		Loan Type	FHA/Purchase	Processor	Jamie Krenck / M.C.
Borrower		Interest Rate	8.0 % Fixed	Underwriter	[REDACTED]
Loan No.	10500212	Appl Date	5/20/01	Appraiser	Michael B. Bates
Property	[REDACTED]	Approval Date	6/27/01	R. E. Broker	Team Realty Group
City	[REDACTED]	Closing Date	7/27/01	Escrow Co.	Moreno Escrow, Inc.
State	CA	FicoScore	562/606/557	Correspondent	n/a

Exception Number	Underwriter's Exceptions, Comments and Explanations	Weight
2	APPRAISAL	
	Unable to locate the DE HUD Reviewer Analysis Report, HUD form 54114, in the file completed and signed by the underwriter.	5
	Unable to determine why the appraiser did not make an adjustment to Comps 1 and 2 for the site sizes.	5
3	VERIFICATION OF DEPOSITS, SOURCE OF FUNDS AND INCOME EXCEPTIONS	
	"RED FLAG" Unable to locate an explanation in the file for the large deposits made into the borrower's bank account. The bank statement in the file dated 1/11/01 shows the borrower's balance to be -\$195.42, however by 4/11/01 the borrower's balance was \$26,126.75.	9
	SETTLEMENT STATEMENT (HUD-1) & CLOSING EXCEPTIONS	
	"RED FLAG" The Good Faith Estimate in the file did not list all fees and costs associated with the transaction. These include all fees charged to the seller and P.O.C. fees shown on the HUD-1: Loan Discount \$1,229.70, Credit Report \$65, Tax Service \$81, Processing \$155, Underwriting \$300, Funding \$110, Administration \$100, Flood Cert \$54 and Document \$150.	8
17	FINAL TYPED APPLICATION EXCEPTIONS	
	"RED FLAG" The final typed loan application in the file does not show the 2-year employment history as required.	6

## WAGE &amp; TAX STATEMENT

Check box if Form W-2 has been altered or ☐

a Control number		Wages for (T) axpayer or (S) <input type="checkbox"/>					
b Employer's 33-0863599		1 Wages, tips, 46,800.00	2 Fed tax 10,296.00				
c Employer's name, address and ZIP code YOUNG'S RECORDING STUDIO [REDACTED] City: GARDEN GROVE St: CA Zip: 92843		3 Soc sec wages 46,800.00	4 SS tax withheld 2,901.60				
d Employee's soc sec [REDACTED]		5 Medicare wages 46,800.00	6 Medicare withheld 678.60				
e Employee's name, address and ZIP code [REDACTED] [REDACTED] ANAHEIM, CA. 92804		7 Soc sec tips	8 Allocated tips				
		9 Advance EIC pay	10 Dep care				
		11 Nonqualified	12 Ben incl box 1				
		13 See instr box	14 Other				
		15 Stat Emp	De- cease	Pens plan	Legl rep	Hshld emp	Def com
16 St. Name CA	Employer's state ID 451-2508-5	17 St Wages tips, etc 46,800.00	18 State inc tax 1,497.60	19 Locality name SDI	20 Local Wages 31,767.00	21 Local inc tax 158.84	



YOUNG'S RECORDING STUDIO

101				12-13-99	12-17-99	341
EMP. NO. DEPT.			SOCIAL SECURITY NO.	PERIOD BEG.	PERIOD END	CHECK NO.
EARNINGS	RS/UNIT	CURRENT	YEAR TO DATE	DEDUCTIONS	CURRENT	YEAR TO DATE
WEEKLY		1,000.00	51,000.00	FED. W/H	220.00	11,220.00
				SOC. SEC.	62.00	3,162.00
				STATE W/H	32.00	1,632.00
				MEDCARE	14.50	739.50
				S.D.I.	0.00	158.84
	1,000.00	328.50	671.50	51,000.00	16,912.34	34,087.66
PAY RATE	CURRENT EARNINGS	CURRENT DEDUCTIONS	NET PAY	Y.T.D. EARNINGS	Y.T.D. DEDUCTIONS	Y.T.D. NET PAY

0.  
 WEEKLY  
 INCOME 1,000.  
 52.  
 52,000.  
 52,000.  
 12.  
 4333.333333



# IMPERIAL DATA SERVICES

FILE # 10039835

ACCOUNT #  
ATTENTION  
DATE ORDERED  
SOURCE  
LOAN #

MICHAEL  
12/15/99 COMPL DT: 12/15/99  
TRW, TU  
N/A LOAN TYPE

## BORROWER

NAME LEE, C  
ADDRESS  
CITY, STATE, ZIP  
SOCIAL SECURITY #

## CO-BORROWER

NAME NOT APPLICABLE  
ADDRESS  
CITY, STATE, ZIP  
SOCIAL SECURITY #

## CURRENT EMPLOYMENT

EMPLOYER YOUNG'S STUDIO  
POSITION RECORDING ENGR  
DATE 4.5 YRS  
EMPLOYED BY GARY/SECRE  
INCOME DECLINED  
DATE 12/15/99

EMPLOYER  
POSITION  
DATE  
EMPLOYED BY  
INCOME DATE

## MARITAL STATUS

## RECORD OF SEPARATION OR DIVORCE

## DEPENDENTS AGE

UNMARRIED

N/A

NONE

CREDIT GRANTOR	DATE OPENED	DATE CLOSED	HIGHEST CREDIT	APPROX BALANCE	TERMS PAYMENT	TIME LAST PAID	AGE	CURR STATUS	LOAN TYPE
----------------	-------------	-------------	----------------	----------------	---------------	----------------	-----	-------------	-----------

PROVIDENT FINANCIAL  
3542852400414650

08-99 11-99 508 0 REV 0 0 0 04 AS AGREED CHG ACCT

ROBINSONS/MAY  
8803080343

10-98 07-99 179 0 REV 0 0 0 09 AS AGREED CHG ACCT

LT FINANCE LTD  
990513121121

05-99 06-99 200 0 PAID 0 0 0 01 AS AGREED INST

INQUIRIES:  
LAST 90 DAYS

FLAGSTAR PSB/FHLMC ON 12-07-99.  
BANK OF AMERICA ON 11-28-99.  
TOYOTA MOTOR CREDIT CO ON 11-15-99.  
CARSON TOYOTA ON 11-15-99.  
SUMMIT ACCEPTANCE CORP ON 11-10-99.  
CONSECOFIN ON 11-09-99.  
AMERICAN EXPRESS ON 10-20-99.  
ORCHARD ON 10-07-99.  
HOME DEPOT/MCCBG ON 10-02-99.  
AHESI ON 09-21-99.  
FIRST USA BANK ON 09-16-99.  
CITIBANKSD ON 10-11-99.  
UNITED CR NB ON 09-28-99.  
ASSOC HOUS ON 09-21-99.  
SEARS CNTRL ON 09-26-99.

PUBLIC RECORDS:

NONE IN THE LAST 7 YEARS

BORROWER FICO SCORE:

+640; EMPIRICA: +629

END OF REPORT PRINTED ON 12/15/99 AT 17:29:32

# Uniform Residential Loan Application

This application is designed to be completed by the applicant(s) with the lender's assistance. Applicants should complete this form as "Borrower" or "Co-Borrower", as applicable. Co-Borrower information must also be provided (and the appropriate box checked) when ☐ the income or assets of a person other than the "Borrower" (including the Borrower's spouse) will be used as a basis for loan qualification or ☐ the income or assets of the Borrower's spouse will not be used as a basis for loan qualification, but his or her liabilities must be considered because the Borrower resides in a community property state, the security property is located in a community property state, or the Borrower is relying on other property located in a community property state as a basis for repayment of the loan.

Mortgage Applied for: <input type="checkbox"/> V.A. <input type="checkbox"/> Conventional <input type="checkbox"/> Other:		Agency Case Number		Lender Case Number	
<input checked="" type="checkbox"/> FHA <input type="checkbox"/> FmHA		[REDACTED]		12990332	
Amount \$	Interest Rate	No. of Months	Amortization Type:	Other (explain):	
91,859	8.500%	360/360	<input checked="" type="checkbox"/> Fixed Rate <input type="checkbox"/> CPM <input type="checkbox"/> ARM (type):		

## III. PROPERTY INFORMATION AND PURPOSE OF LOAN

Subject Property Address (street, city, state, ZIP)		No. of Units
1 [REDACTED]		1
Legal Description of Subject Property (attach description if necessary)		Year Built
SEE PRELIMINARY REPORT		1987

Purpose of Loan: <input checked="" type="checkbox"/> Purchase <input type="checkbox"/> Construction <input type="checkbox"/> Other (explain):	Property will be: <input checked="" type="checkbox"/> Primary Residence <input type="checkbox"/> Secondary Residence <input type="checkbox"/> Investment
Complete this line if construction or construction-permanent loan.	

Year Lot Acquired	Original Cost	Amount Existing Liens	(a) Present Value of Lot	(b) Cost of Improvements	Total (a+b)
	\$	\$	\$	\$	\$

Complete this line if this is a refinance loan.					
---	--	--	--	--	--

Year Acquired	Original Cost	Amount Existing Liens	Purpose of Refinance	Describe Improvements: <input type="checkbox"/> made <input type="checkbox"/> to be made
	\$	\$		

Title will be held in what Name(s)	Manner in which Title will be held	Estate will be held in:
CHIEN VAN LEE	A SINGLE MAN	<input checked="" type="checkbox"/> Free Simple <input type="checkbox"/> Leasehold (show expiration date)

Source of Down Payment, Settlement Charges and/or Subordinate Financing (explain):
Checking/Savings

## IV. BORROWER INFORMATION

Borrower Name (include Jr. or Sr. if applicable)		Co-Borrower Name (include Jr. or Sr. if applicable)	
CHIEN VAN LEE			

Social Security Number	Home Phone (incl. area code)	Age	Yrs. School	Social Security Number	Home Phone (incl. area code)	Age	Yrs. School
[REDACTED]	[REDACTED]	57	16				

<input type="checkbox"/> Married <input checked="" type="checkbox"/> Unmarried (include single, divorced, widowed)	Dependents (not listed by Co-Borrower)	<input type="checkbox"/> Married <input type="checkbox"/> Unmarried (include single, divorced, widowed)	Dependents (not listed by Borrower)
<input type="checkbox"/> Separated	ages	<input type="checkbox"/> Separated	ages

Present Address (street, city, state, ZIP)	<input type="checkbox"/> Own <input checked="" type="checkbox"/> Rent	No. Yrs.	Present Address (street, city, state, ZIP)	<input type="checkbox"/> Own <input type="checkbox"/> Rent	No. Yrs.
[REDACTED]		2.5			

ANAHEIM, CA 92804	
-------------------	--

## If residing at present address for less than two years, complete the following:

Former Address (street, city, state, ZIP)	<input type="checkbox"/> Own <input type="checkbox"/> Rent	No. Yrs.	Former Address (street, city, state, ZIP)	<input type="checkbox"/> Own <input type="checkbox"/> Rent	No. Yrs.

Former Address (street, city, state, ZIP)	<input type="checkbox"/> Own <input type="checkbox"/> Rent	No. Yrs.	Former Address (street, city, state, ZIP)	<input type="checkbox"/> Own <input type="checkbox"/> Rent	No. Yrs.

Former Address (street, city, state, ZIP)	<input type="checkbox"/> Own <input type="checkbox"/> Rent	No. Yrs.	Former Address (street, city, state, ZIP)	<input type="checkbox"/> Own <input type="checkbox"/> Rent	No. Yrs.

## V. EMPLOYMENT INFORMATION

Borrower Name and Address of Employer		<input type="checkbox"/> Self Employed	Yrs. on this job	Co-Borrower Name and Address of Employer		<input type="checkbox"/> Self Employed	Yrs. on this job
[REDACTED] STUDIO			11				

10281 ORREY STREET		Yrs. employed in this line of work/profession				Yrs. employed in this line of work/profession	
GARDEN GROVE, CA 92843		4.5					

Position/Title/Type of Business	Business Phone (incl. area code)	Position/Title/Type of Business	Business Phone (incl. area code)
RECORDING ENGINEER	714-531-4217		

## If employed in current position for less than two years or if currently employed in more than one position, complete the following:

Name and Address of Employer	<input type="checkbox"/> Self Employed	Dates (from-to)	Name and Address of Employer	<input type="checkbox"/> Self Employed	Dates (from-to)

Los Angeles  
Legal Description of Subject Property (attach description if necessary)  
LOT 19, OF TRACT NO. 16863, BOOK 398, PGS. 27-28

1  
Year Bu  
195

Purpose of Loan: ☒ Purchase ☐ Construction ☐ Other (explain):  
☐ Refinance ☐ Construction-Permanent  
Property will be: ☒ Primary Residence ☐ Secondary Residence ☐ Investment

Complete this line if construction or construction-permanent loan.

Year Lot Acquired	Original Cost	Amount Existing Liens	(a) Present Value of Lot	(b) Cost of Improvements	Total (a+b)
\$	\$	\$	\$	\$	\$

Complete this line if this is a refinance loan.

Year Acquired	Original Cost	Amount Existing Liens	Purpose of Refinance	Describe Improvements	Cost \$
\$	\$	\$		<input type="checkbox"/> Trade <input type="checkbox"/> to be	

Title will be held in what Name(s) **ROSA YCOCHEA, A SINGLE WOMAN**  
Manner in which Title will be held **JOINT TENANTS**  
Estate will be held ☒ Fee Simple ☐ Leasehold (exp. date)

Source of Down Payment, Settlement Charges and/or Subordinate Financing (explain):

**SAVINGS/CASH ON HAND**

**III. BORROWER INFORMATION**

Borrower's Name (include Jr. or Sr. if applicable) **ROSA YCOCHEA**  
Co-Borrower's Name (include Jr. or Sr. if applicable)

Social Security Number	Home Phone (incl. area code)	Age	Yrs. School	Social Security Number	Home Phone (incl. area code)	Age	Yrs. School
		<b>46</b>	<b>12</b>				

<input type="checkbox"/> Married <input checked="" type="checkbox"/> Unmarried (include single, divorced, widowed) <input type="checkbox"/> Separated	Dependents (not listed by Co-Borrower) no. ages	<input type="checkbox"/> Married <input type="checkbox"/> Unmarried (include single, divorced, widowed) <input type="checkbox"/> Separated	Dependents (not listed by Borrower) no. ages

Present Address (street, city, state, ZIP) ☐ Own ☒ Rent **2.4** No. Yrs.  
Present Address (street, city, state, ZIP) ☐ Own ☐ Rent No. Yrs.

If residing at present address for less than two years, complete the following:

Former Address (street, city, state, ZIP) ☐ Own ☐ Rent No. Yrs.  
Former Address (street, city, state, ZIP) ☐ Own ☐ Rent No. Yrs.

Former Address (street, city, state, ZIP) ☐ Own ☐ Rent No. Yrs.  
Former Address (street, city, state, ZIP) ☐ Own ☐ Rent No. Yrs.

**IV. EMPLOYMENT INFORMATION**

Name and Address of Employer ☐ Self Employed Yrs. on this job  
Name and Address of Employer ☐ Self Employed Yrs. on this job

**MCDONALD'S**  
**HAWTHORNE, CA 90250**  
Yrs. employed in this line of work/profession **1.3**  
Yrs. emp. in this line of work/profession

Position/Title/Type of Business	Business Phone (incl. area code)	Position/Title/Type of Business	Business Phone (incl. area code)
<b>COOK</b>			

If employed in current position for less than two years or if currently employed in more than one position, complete the following:

Name and Address of Employer ☐ Self Employed Dates (from-to)  
Name and Address of Employer ☐ Self Employed Dates (from-to)

Monthly Income \$	Monthly Income \$

Position/Title/Type of Business	Business Phone (incl. area code)	Position/Title/Type of Business	Business Phone (incl. area code)

Name and Address of Employer ☐ Self Employed Dates (from-to)  
Name and Address of Employer ☐ Self Employed Dates (from-to)

Monthly Income \$	Monthly Income \$

Position/Title/Type of Business	Business Phone (incl. area code)	Position/Title/Type of Business	Business Phone (incl. area code)





## VII. DETAILS OF TRANSACTION

a. Purchase price	\$ 222,000.00
b. Alterations, improvements, repairs	
c. Land (if acquired separately)	
d. Refinance (incl. debts to be paid off)	
e. Estimated prepaid items	
f. Estimated closing costs	3,166.00
g. PMI, MIP, Funding Fee	3,760.75
h. Discount (if Borrower will pay)	
i. Total costs (add items a through h)	228,926.75
j. Subordinate financing	
k. Borrower's closing costs paid by Seller	3,166.00
l. Other Credits (explain)	
m. Loan amount (exclude PMI, MIP, Funding Fee financed)	214,900.00
n. PMI, MIP, Funding Fee financed	3,760.00
o. Loan amount (add m & n)	218,660.00
p. Cash from/to Borrower (subtract j, k, l & o from i)	7,100.75

## VIII. DECLARATIONS

Questions a through i, please explain.	Borrower		Co-Borrower	
	Yes	No	Yes	No
a. Are there any outstanding judgments against you?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Have you been declared bankrupt within the past 7 years?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Have you had property foreclosed upon or given title or deed in lieu thereof in the last 7 years?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
d. Are you a party to a lawsuit?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
e. Have you directly or indirectly been obligated on any loan which resulted in foreclosure, transfer of title in lieu of foreclosure, or judgment? (This would include such loans as home mortgage loans, SBA loans, home improvement loans, educational loans, manufactured (mobile) home loans, any mortgage, financial obligation, bond, or loan guarantee. If "Yes," provide details, including date, name and address of Lender, FHA or VA case number, if any, and reasons for the action.)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
f. Are you presently delinquent or in default on any Federal debt or any other loan, mortgage, financial obligation, bond, or loan guarantee? If "Yes," give details as described in the preceding question.	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
g. Are you obligated to pay alimony, child support, or separate maintenance?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
h. Is any part of the down payment borrowed?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
i. Are you a co-maker or endorser on a note?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
j. Are you a U. S. citizen?	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
k. Are you a permanent resident alien?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
l. Do you intend to occupy the property as your primary residence? If "Yes," complete question m below.	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
m. Have you had an ownership interest in a property in the last three years?	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(1) What type of property did you own-principal residence (PR), second home (SH), or investment property (IP)?				
(2) How did you hold title to the home-solely by yourself (S), jointly with your spouse (SP), or jointly with another person (O)?				

## IX. ACKNOWLEDGMENT AND AGREEMENT

The undersigned specifically acknowledge(s) and agree(s) that: (1) the loan requested by this application will be secured by a first mortgage or deed of trust on the property described herein; (2) the property will not be used for any illegal or prohibited purpose or use; (3) all statements made in this application are made for the purpose of obtaining the loan indicated herein; (4) occupation of the property will be as indicated above; (5) verification or re-verification of any information contained in the application may be made at any time by the Lender, its agents, successors and assigns, either directly or through a credit reporting agency, from any source named in this application and the original copy of this application will be retained by the Lender, even if the loan is not approved; (6) the Lender, its agents, successors and assigns will rely on the information contained in the application and I/we have a continuing obligation to amend and/or supplement the information provided in this application if any of the material facts which I/we have represented herein should change prior to closing; (7) in the event my/our payments on the loan indicated in this application become delinquent, the Lender, its agents, successors and assigns, may, in addition to all their other rights and remedies, report my/our name(s) and account information to a credit reporting agency; (8) ownership of the loan may be transferred to successor or assign of the Lender without notice to me and/or the administration of the loan account may be transferred to an agent, successor or assign of the Lender with prior notice to me; (9) the Lender, its agents, successors and assigns make no representations or warranties, express or implied, to the Borrower(s) regarding the property, the condition of the property, or the value of the property.

**Certification:** I/we certify that the information provided in this application is true and correct as of the date set forth opposite my/our signature(s) on this application and acknowledge my/our understanding that any intentional or negligent misrepresentation(s) of the information contained in this application may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq, and liability for monetary damages to the Lender, its agents, successors and assigns and any other person who may suffer any loss due to reliance upon any misrepresentation which I/we have made on this application.

Borrower's Signature

Date

Co-Borrower's Signature

Date

X Rosa Yacocca

7/28/00

X

## X. INFORMATION FOR GOVERNMENT MONITORING PURPOSES

The following information is requested by the Federal Government for certain types of loans related to a dwelling in order to monitor the Lender's compliance with equal credit opportunity, fair housing and home mortgage disclosure laws. You are not required to furnish this information, but are encouraged to do so. The law provides that a Lender may neither discriminate on the basis of this information, nor on whether you choose to furnish it. However, if you choose not to furnish it, under Federal regulations this Lender is required to note race and sex on the basis of visual observation or surname. If you do not wish to furnish the above information, please check the box below. (Lender must review the above material to assure that the disclosure satisfy all requirements to which the Lender is subject under applicable state law for the particular type of loan applied for.)

## BORROWER

☐ I do not wish to furnish this information

Race/National Origin:

☐ American Indian or Alaskan Native ☐ Asian or Pacific Islander  
☐ Black, not of Hispanic origin ☒ Hispanic ☐ White, not of Hispanic origin  
☐ Other (specify)

Sex:

☒ Female ☐ Male

To be Completed by Interviewer

Interviewer's Name (print or type)

This application was taken by:

I DEZ  
Interviewer's Signature☒ face-to-face interview☐ by mail☐ by telephone

Interviewer's Phone Number (incl. area code)

626-350-8140

## CO-BORROWER

☐ I do not wish to furnish this information

Race/National Origin:

☐ American Indian or Alaskan Native ☐ Asian or Pacific Islander  
☐ Black, not of Hispanic origin ☐ Hispanic ☐ White, not of Hispanic origin  
☐ Other (specify)

Sex:

☐ Female ☐ Male

Name and Address Interviewer's Employer

[Redacted]

[Redacted]

# GOLDEN CITY JEWELERS

WHOLESALE & RETAIL OF 14K FINE JEWELRY



Los Angeles, CA 90014


(213) [REDACTED]

TO WHOM IT MAY CONCERN:

RE: ROSA YCOCHEA  
SS# [REDACTED]

Miss ROSA YCOCHEA, has been dealing with us since December of 1996. During this time she is bought several pieces of jeweleries and had a hight credit limit of \$3,170.00, and for 35 months she has made payments of \$87.00 a month until she pay off all her balance. The interest rate was 12.00% by year, and she has no balance with us so far. She's had no problem whatsoever concerning her payments habits and I would highly recommend her as responsible client.

Sincerely,

  
IRASEMA JIMENEZ  
Manager.

JUNE 13, 2000.

# Budget Letter

To Whom It May Concern:

In anticipation of a home purchase, I have budgeted this letter, saving for the down payment and closing costs. To better understand my ability to save, I have attached a summary of my four monthly budget.

NET MONTHLY TAKE HOME PAY \$ 804.00  
Ingreso Mensual

LESS:  
Present cost of mortgage payment (PMT)  
Renta mensual \$ 400.00  
Car payment(s) \$ 0  
Pago de Automovil \$ 0  
Revolving charge card/statement payment(s)  
Tarjetas de credito \$ 0  
Utilities (gas, electric and telephone)  
Costo de gas, electricidad & Telefonos \$ 100.00  
Food (groceries)  
Comida \$ 0  
Health & Auto Insurance payment(s)  
Seguro de Auto & Medicos \$ 30.00  
Entertainment  
Cuidado de niños \$ 0  
Child Care  
Cuidado de niños \$ 50.00  
Clothing  
Ropa \$ 75.00  
Miscellaneous expenses (gas, etc.)  
Gastos adicionales

LESS TOTAL MONTHLY EXPENSES:

TOTAL DISPOSABLE INCOME AVAILABLE FOR SAVINGS: \$ 149

Of the above total disposable income, I have planned to save \$ 2,235 per month, for the next 15 months, for a total of \$ 33,525.  
I have now deposited this money at (location). I have money at home because

Rosa Ycochea  
Borrower

Borrower

Borrower

Borrower

Borrower

Date

5/26/00

WARNING: It is a crime to knowingly make false statements to the United States on this or any other similar form. Penalties upon conviction can include a fine and imprisonment. For details, see Title 18, U.S. Code Sections 1001 and 1010.

## HOUSING EXPENSES

Name: Rosa Ycochea  
Month: June Year: 2000  
Monthly Income: \$ 804.00  
Rent: \$ 400.00  
Creditors: \$ 35.00  
Telephone: \$ 0  
Gas: \$ 0  
Electricity: \$ 70.00  
Food: \$ 0  
Clothing: \$ 40.00  
Gas/Oil: \$ 0  
Car Repairs: \$ 35.00  
Entertainment: \$ 30.00  
Car Payment/Ins: \$ 194.00  
Savings: \$ 149.00

I was able to save \$ 127.00 a month, for 18 months, for a total of \$ 2,286.

Rosa Ycochea  
Borrower Signature

Borrower Signature

Borrower Signature



**U.S. BANK** **OFFICIAL CHECK** 942018636

Pay to the Order of **\*\*TRANSACTION TITLE\*\*** \$\*\*10,000.00\*\*

**U.S. Bank 10,000 DOL 00 CTS**

Purchased By: **\*\*STEVEN CRAIN\*\*** U.S. Bank of Idaho

Payable Through Citizens Int'l Los Angeles CA  
For Deposit Only State: Buffalo, NY  
Issued By Integrated Payment Systems Inc., Englewood, Colorado

*Elmer E. A. [Signature]*  
Authorized Signer for U.S. Bank

⑆022000868⑆58⑆130222 942018636

**U.S. BANK** **OFFICIAL CHECK** 942018636

Pay to the Order of **\*\*TRANSACTION TITLE COMPANY\*\*** \$\*\*10,000.00\*\*

**U.S. Bank 10,000 DOL 00 CTS**

Purchased By: **\*\*MIKE McDOUGAL\*\*** U.S. Bank of Idaho

Payable Through Citizens Int'l Los Angeles CA  
For Deposit Only State: Buffalo, NY  
Issued By Integrated Payment Systems Inc., Englewood, Colorado

*Elmer E. A. [Signature]*  
Authorized Signer for U.S. Bank

⑆022000868⑆58⑆130222 942018636

**U.S. BANK** **OFFICIAL CHECK** 942018636

Pay to the Order of **\*\*TRANSACTION TITLE\*\*** \$\*\*11,000.00\*\*

**U.S. Bank 11,000 DOL 00 CTS**

Purchased By: **\*\*SALLY GROESSER\*\*** U.S. Bank of Idaho

Payable Through Citizens Int'l Los Angeles CA  
For Deposit Only State: Buffalo, NY  
Issued By Integrated Payment Systems Inc., Englewood, Colorado

*Elmer E. A. [Signature]*  
Authorized Signer for U.S. Bank

We also perform field reviews of appraisals.









307





316













13



















































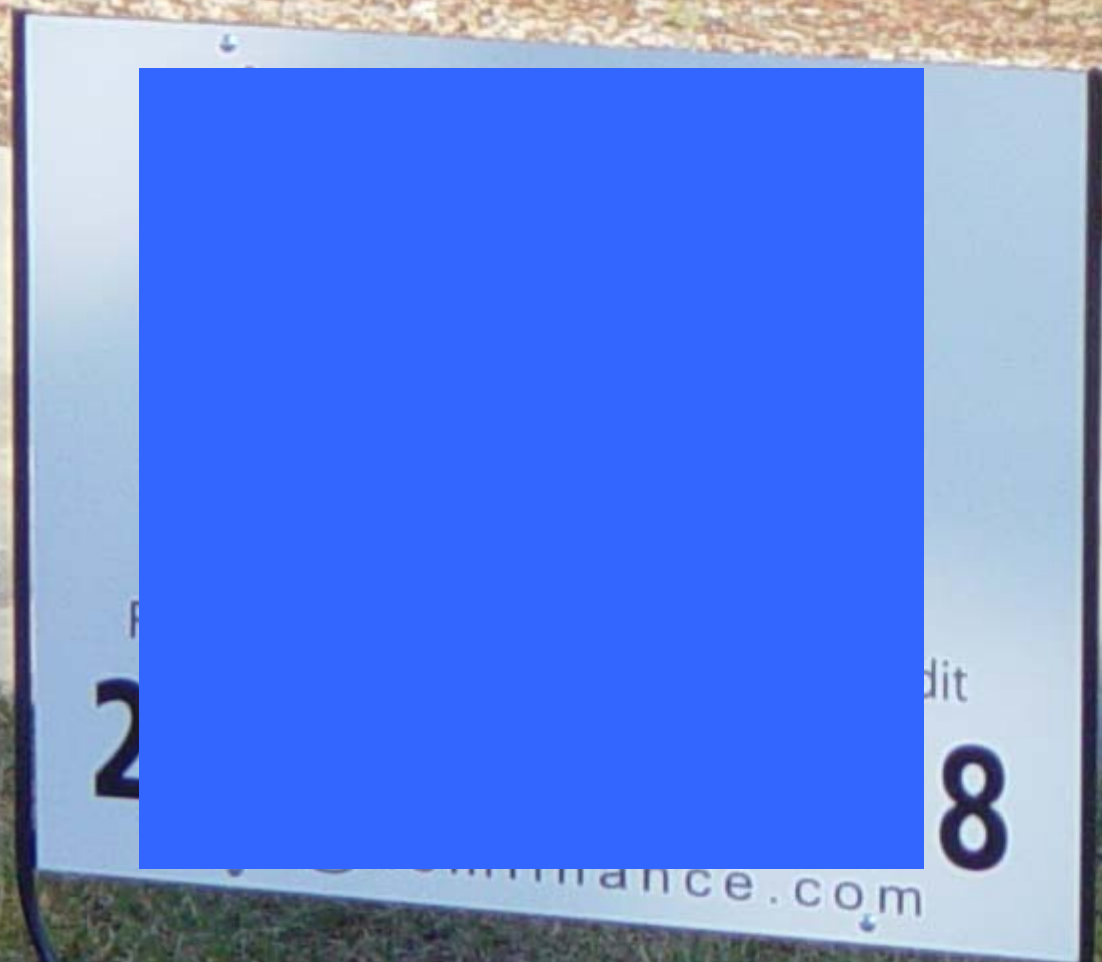
# Flipping

- ...a practice whereby a recently acquired property is resold for a considerable profit with an artificially inflated value, often abetted by a lender's collusion with the appraiser.









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CONTRACT PRICING  
FOR SALE WITH  
OWNER  
FREE

## If FHA insurance is used...

- Seller must be the owner of record and the transaction may not involve any sale or assignment of the sales contract.
- Re-sales occurring **90** days or less following acquisition. Not eligible for FHA insurance.



# Flipping (Cont'd)

- Re-sales occurring between **91-180** days following acquisition:
  - If resale price is 100% or more over the price paid by the seller then the lender is required to obtain a second independent appraisal.
  - Second appraisal cannot be charged to borrower.

# Flipping (Cont'd)

- If between **91** days and **12** months...
  - 91 days and prior to the end of 12 months FHA reserves the right to require additional documentation from the lender to support the re-sale value if the sales price is 5% or greater than the lowest sales price of the property the preceding 12 months.
  - May include an appraisal from another appraiser.

Mortgagee Letter 2003-7



# Prohibited Payments



# A mortgagee may not pay a fee:

- To any person or entity for referral of the loan or as a “finder’s fee.”
- To any person or entity which has received or is to receive any other payment or consideration for services related to the transaction, except a commission in connection with the sale of a hazard insurance policy at the request of the mortgagor.



# A mortgagee may not pay a fee:

- To any person or entity for referral of the loan or as a “finder’s fee.”
- To any person or entity which has received or is to receive any other payment or consideration for services related to the transaction, except a commission in connection with the sale of a hazard insurance policy at the request of the mortgagor.

- Pay any compensation that is prohibited by the Real Estate Settlement Procedures Act (RESPA)
- HB 4060.1 REV-1



# Other prohibited Compensation

- Advance funds to a real estate agent, real estate broker, mortgage broker, or packager as an advance of anticipated commissions on sales to be financed with a HUD- insured mortgage loan to be provided by the mortgagee.

# Closeout...





# Findings (Unofficial)

- Deficient QC Plan;
- HUD not notified of serious irregularities;
- Permitted 3d party originations;

- Fraudulent origination; (gifts letters, VOE's, Doc's);
- Poor appraisals
- Inadequate facilities
- AND MUCH MORE!

# What is next?

- Mortgagee Board Referral!
- State agency referral
- Inspector General Referral





# Potential Remedies by HUD (Administrative)

- Civil Money Penalties (\$5,500 per each violation)
- Indemnification
- Revocation of approval
- Limited Denial of Participation

# Should our mortgagee retain HUD Approval?

- If they do...
- In the immortal words of Arnold...(the Governor of California)



# I'll be back...

